

2018 Annual Business Meeting

November 15, 2018 | The WSU Innovation Center, Detroit

Annual Report

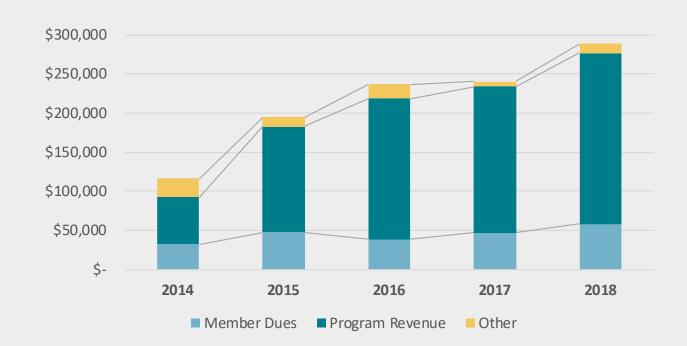
Assets – through October 31, 2018

	2014	2015	2016	2017	2018
Checking/Savings	\$ 41,166	\$ 47,682	\$ 92,996	\$ 136,777	\$ 164,411
Securities/Other	\$ 233,527	\$ 242,555	\$ 250,408	\$ 306,672	\$ 314,226
Total Assets	\$ 274,693	\$ 290,237	\$ 343,404	\$ 443,449	\$ 478,637



Revenue – through October 31, 2018

	2014	2015	2016	2017	2018
Member Dues	\$ 32,126	\$ 47,689	\$ 38,757	\$ 47,079	\$ 58,523
Program Revenue	\$ 60,739	\$ 135,342	\$ 179,757	\$ 186,903	\$ 218,250
Other	\$ 23,730	\$ 11,560	\$ 18,038	\$ 6,500	\$ 11,619
Total Revenue	\$ 116,595	\$ 194,591	\$ 236,552	\$ 240,482	\$ 288,392



Expenses – through October 31, 2018

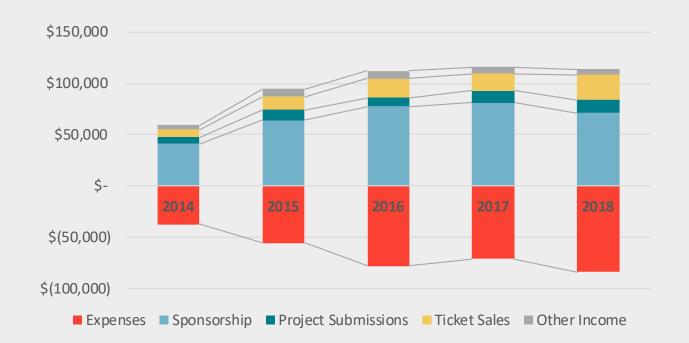
	2014	2015	2016	2017	2018
General Administration	\$ 80,468	\$ 87,156	\$ 80,067	\$ 88,481	\$ 110,636
Program Expense	\$ 55,184	\$ 66,395	\$ 118,581	\$ 111,302	\$ 140,870
Total Expenses	\$ 135,652	\$ 153,551	\$ 198,648	\$ 199,783	\$ 251,506

Increase in Unrestricted Net Assets \$ (19,057) \$ 41,040 \$ 37,904 \$ 40,669 \$ 36,885



Celebration – through October 31, 2018

	2014	2015	2016	2017	2018
Expenses	\$ (37,052)	\$ (55,407)	\$ (77,904)	\$ (70,981)	\$ (83,409)
Sponsorship	\$ 41,270	\$ 64,250	\$ 77,250	\$ 81,125	\$ 70,880
Project Submissions	\$ 6,392	\$ 9,965	\$ 8,566	\$ 11,469	\$ 12,904
Ticket Sales	\$ 7,205	\$ 12,773	\$ 18,800	\$ 16,955	\$ 24,363
Other Income	\$ 4,243	\$ 7,233	\$ 7,640	\$ 6,110	\$ 5,530
Total Net Revenue	\$ 22,058	\$ 38,814	\$ 34,352	\$ 44,678	\$ 30,268



Year in Review

Advocacy



















CKLDP 2018-2019 Info Session

2019 AIAD CLASS 16 CANDIDATES SELECTED

Information Session:

MAY 31

Call For Applications:

JUNE 1

Applications Due:

JUNE 30

2018 - 2019 PROGRAM SCHEDULE

September 7

BOOTCAMP

October 5

WORKING TOGETHER

November 2

ENTREPRENEURSHIP & MANAGEMENT

December 7

THE ART OF NEGOTIATION

January 11

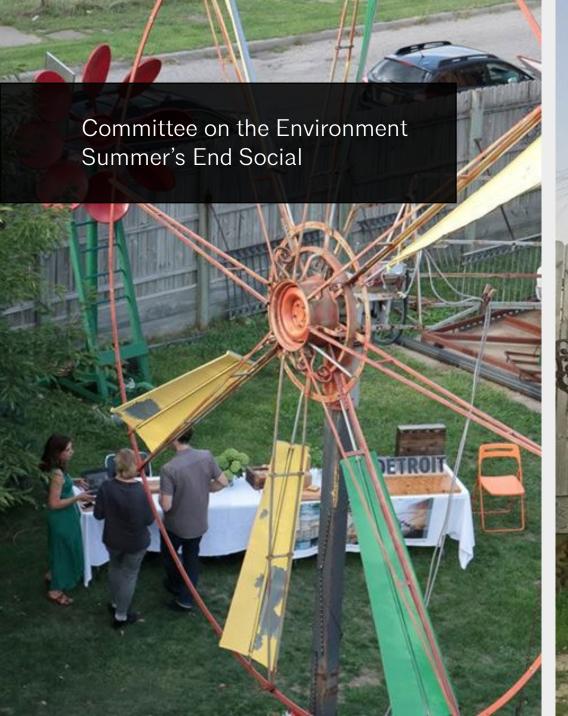
ENGAGING YOUR COMMUNITY

February 1

CLOSING THE DEAL

March 1









DETROIT EMERGING MARKETS

Bisnow Detroit Emerging Markets

orktown to the Riverfront





Jeff Gaines
Principal
Albert Kahn Associates



Alexander Briseño
Vice President
HKS

WHAT YOU'LL LEARN

- 1) Given the news of the demolition of Shapero Hall, what's should we expect from the developments in Lafayette Park and the surrounding areas?
- 2) With Ford's electric vehicle and autonomous vehicle teams relocating to a historic former factory in Corktown and the news of their acquisition of the mammoth Michigan Central Station, what should we expect to be announced?
- 3) Given Public-Private Partnerships like CNI have co-ordinated over \$250 million of new investment and created nearly 750 new jobs, how can we drive more of this sustainable growth?
- 4) Now Canada has approved requests for the twin span Howe Bridge project, how have steel tariffs impacted development plans given a requirement is that the project is U.S. made? has now been granted?
- 5) With the news of the loss of the MLS bid to Cincinnati being lost in the excitement for this years Detroit Grand Prix, could the raceway on Belle Isle be our focal investment?







ND ANNUAL ARUN SUSTROIT FORUM DETROIT OUR HEALTHY SHOWCASING OUR CE CITY SHOWCASING OWN ANCE CITY HIGH-PERFORMANCE HIGH-PERFORMANCE

Student Center Wayne State University

October 24, 2018 9:00am - 5:30pm Be part of the dialogue on strategies to push Detroit towards a more sustainable future





Education 94.5 HSW/LUs distributed to 1,947 individuals, totaling 183,992 Learning Units in 2018.



Evaluating High Performance and Healthy

BEC Monthly CEU Presentations

Jan 11, 2018 | Continuing Ed: 1 HSW Credit Speaker: Gary Tongco, National Sale Manager for FreMarq Innovations

The health and welfare of the occupant is just one of the areas that are positive effected with the addition of innovative high performance

Designing High Performance Facades

February 8, 2018 | Continuing Ed: 1 HSW Credit Speaker: Dr. Helen Sanders, Strategic Business Development, Technoform Glass Insulation NA, Inc.

This presentation describes the multiple challenges in designing high performance building envelopes in order to deliver energy performance, sufficient glazed area for optimized daylight admission and views, thermal comfort



About the Speaker

Gary Tongco is a National Sale Manager for FreMarq Innovations, a company focused



About the Speaker

Dr. Helen Sanders has 22 years'

Condition Assessment of Masonry Buildings

May 10, 2018 | Continuing Ed will be provided Lawrence Darling, Senior project Consultant, Grunwell-Cashero Co.

This program is designed to provide solutions to masonry restoration questions and to provide guidelines for conducting comprehensive assessments of existing and historic structures.

Learning Objectives

Ensuring Compliance of Fenestration with Today's Energy Code Standards

November 8, 2018 | 1 HSW Credit

David Warden, Brand Manager, enerGfacade at

YKK AP America Inc.

The effort to improve the Energy Efficiency of buildings is primarily driven by Energy Codes and Green Standards. This course covers the latest



About the Speaker



About the Speaker





Technology in Architectural Practice

+ Detroit-Area BIM User Group

February 2018 Quarterly Program

May 2018 Quarterly Program

August 2018 Quarterly Program

November 2018 Quarterly Program





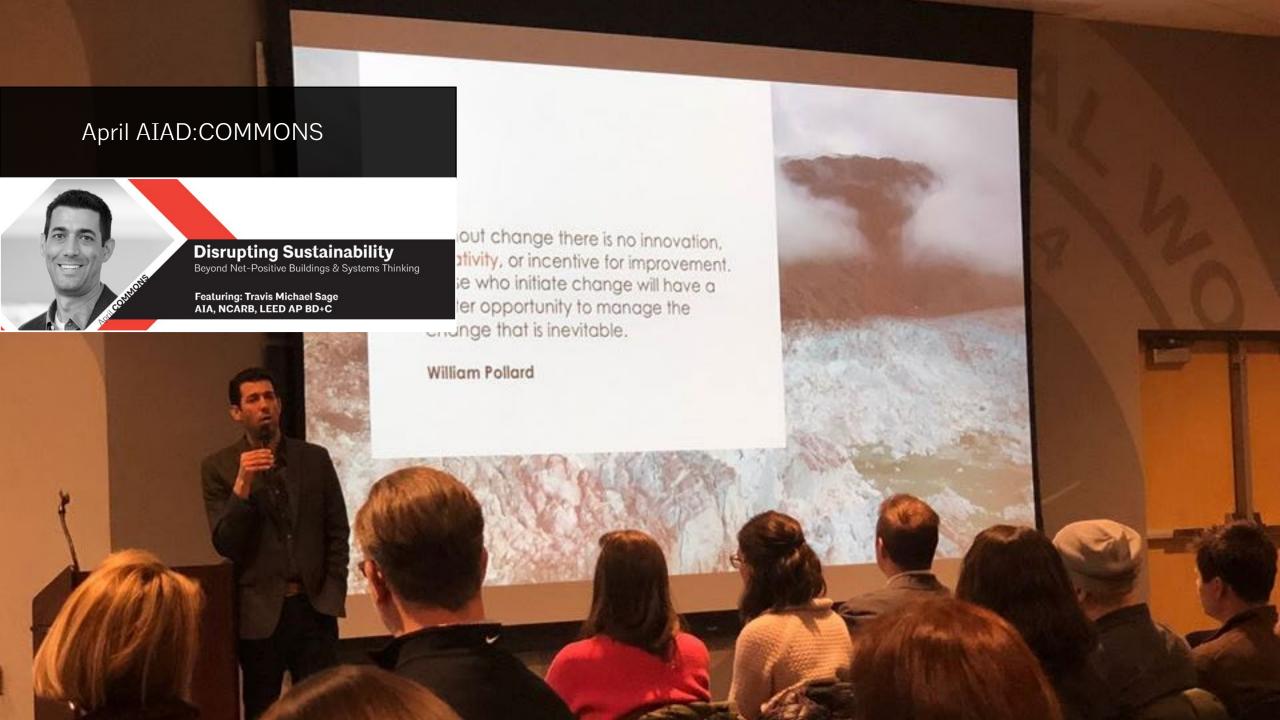




Building air barrier abarrier air barrier







CE Academy April 2018

2018

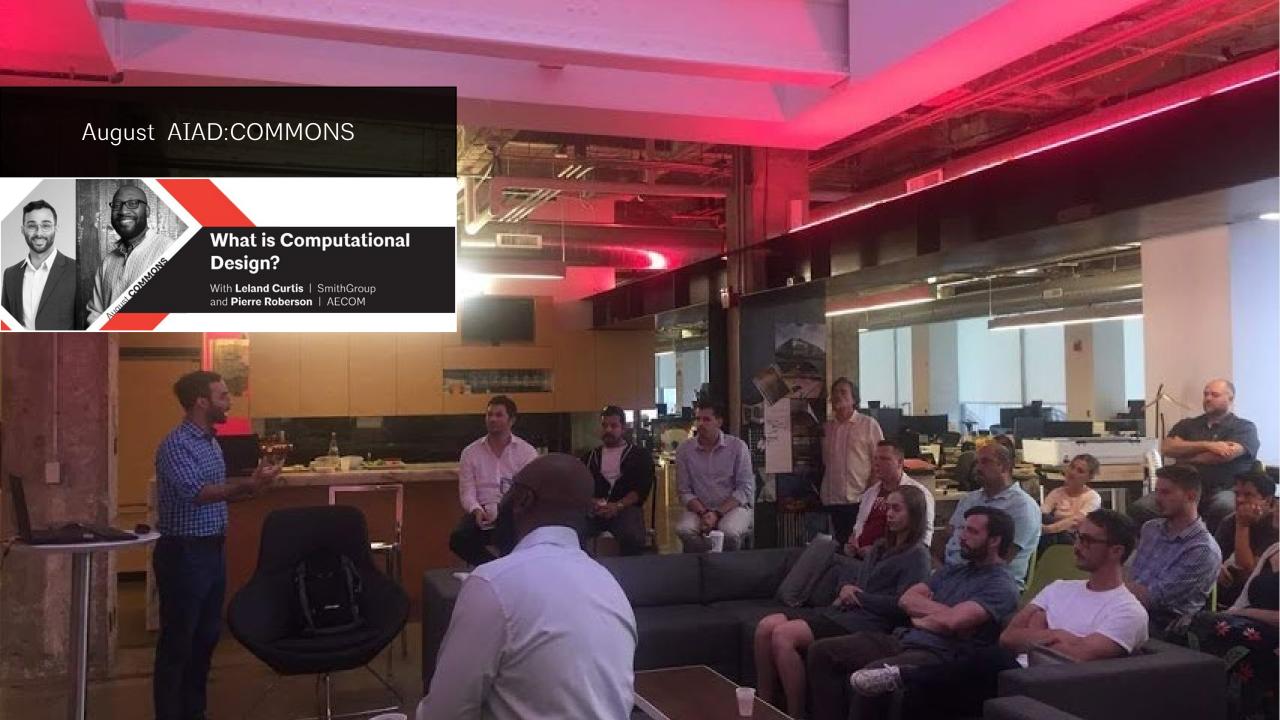




Continuing Education & Networking Event















BUILDING ENCLOSURE COUNCIL OF GREATER DETROIT ENCLOSURE CONSCIOUSNESS 2018 | 10th Anniversary

SCHOOLCRAFT VISTATECH CENTER

OCT 16, 2018 / 8AM - 5PM

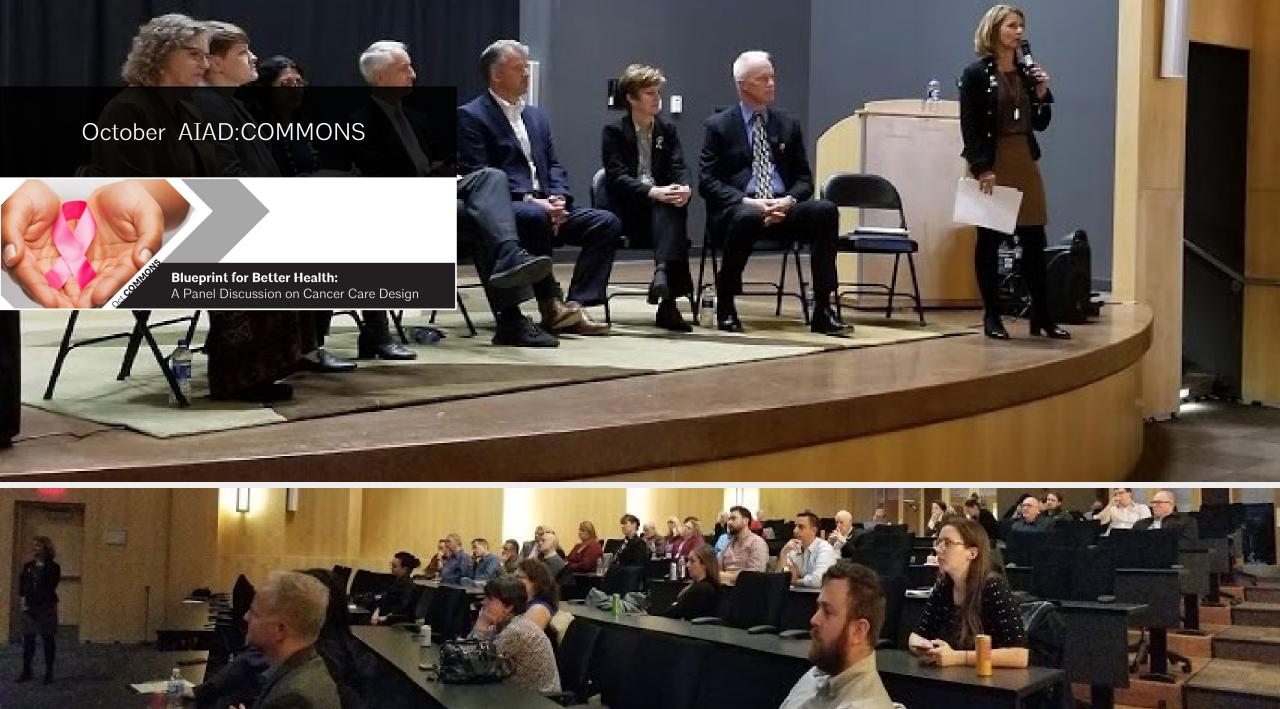
CE Academy October 2018

2018



GEAcademy

Continuing Education & Networking Event



CKLDP 2018-2019 Session 2: Entrepreneurship & Management





By Samantha Szeszulski, Assoc. AIA | Stantec & Bryan Seef, Assoc. AIA, CSI CDT, LEED AP BD+C | SmithGroup November 2, 2018

Entrepreneurship and Management

TAB/DABUG November Program

THE FUTURE OF VR & AR IN CONSTRUCTION







Computational **De**sign **D**etroit: NASA 3D-Printed Habitat Challenge





CKLDP 2018-2019 Session 3: The Art of Negotiating



2018 - 2019 PROGRAM SCHEDULE

September 7

BOOTCAMP

October 5

WORKING TOGETHER

November 2

ENTREPRENEURSHIP & MANAGEMENT

December 7

THE ART OF NEGOTIATION

January 11

ENGAGING YOUR COMMUNITY

February 1

CLOSING THE DEAL

March 1

INDUSTRY CULTURE

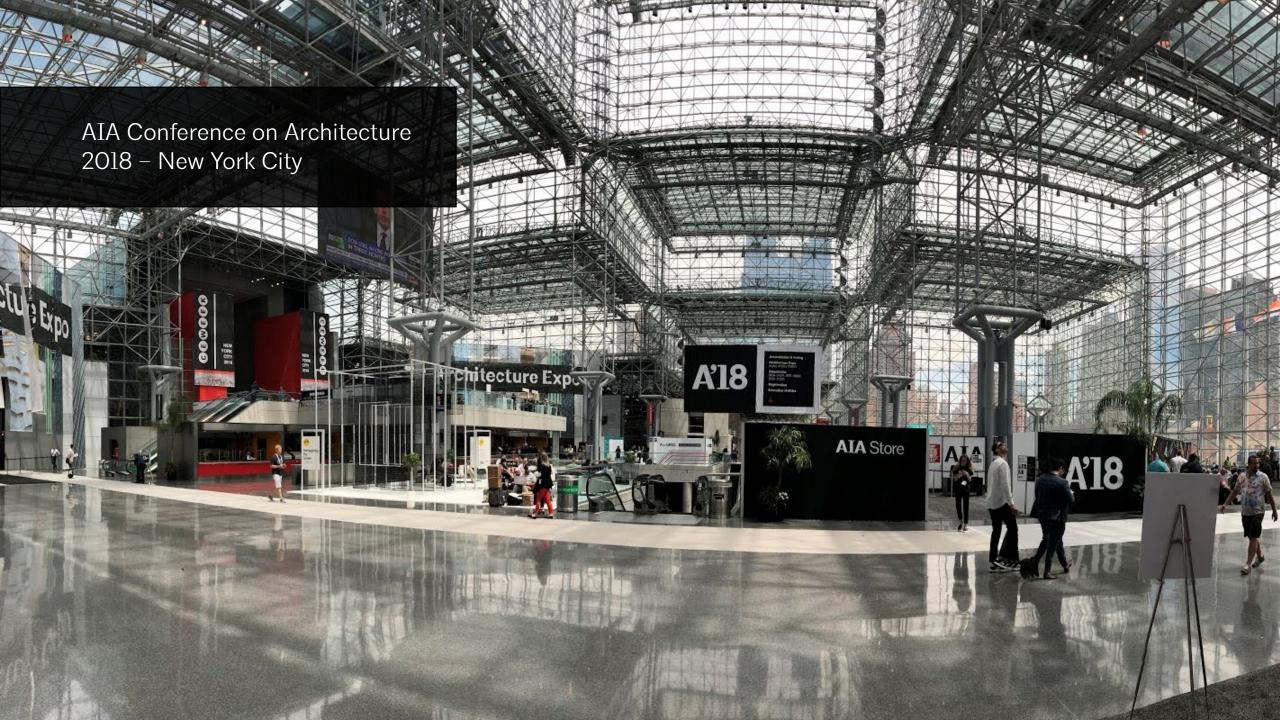
April 5

EXPANDING THE DEFINITION OF PRACTICE

Мау 3

FUTURE OF PRACTICE

Governance Comply with state / federal laws & AIA Core Member Services





Membership Ensuring your voice is heard, your contributions acknowledged, & your achievements recognized.





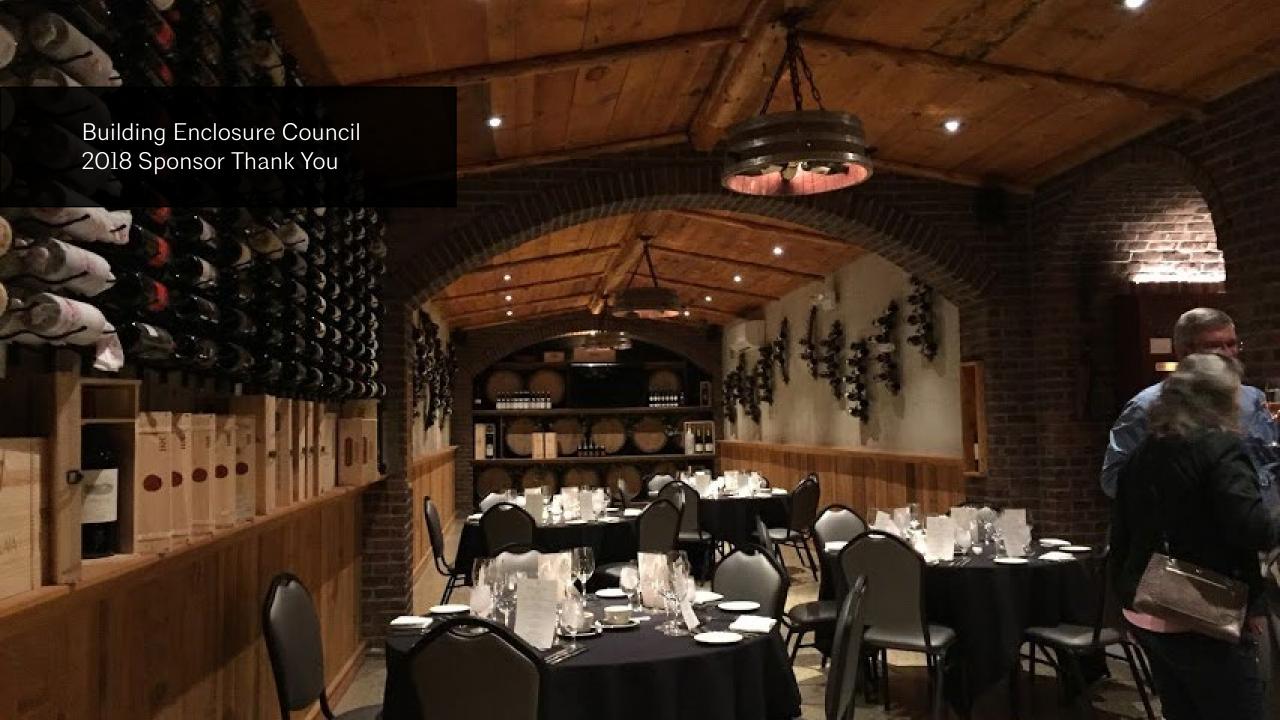












Public Awareness Detroit City of Design Partner, engaged with the local community

























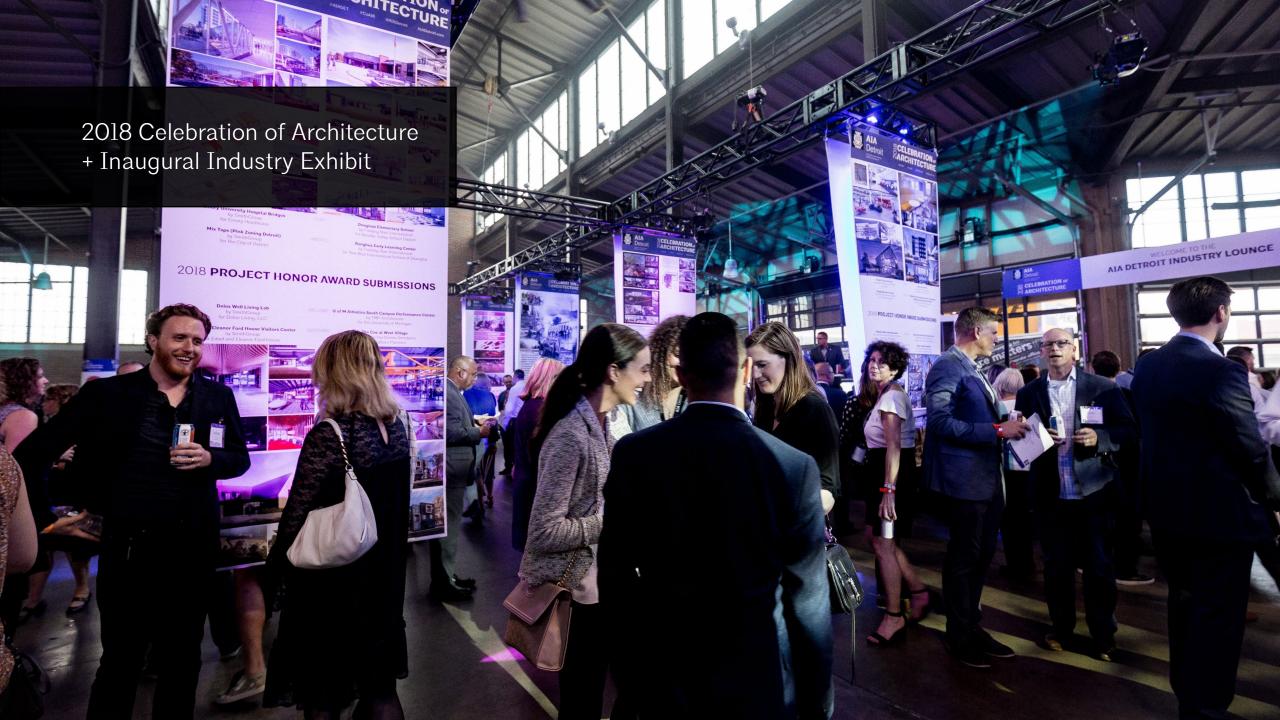








67 Project Submissions 12 Project Honor Awards 7 Recognitions Awards 24 Organizations Exhibited 100+ Local Vendors & Companies 1,200+ Industry Tickets Sold 3.000+ Members of the Public







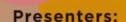






PECHA KUCHA NIGHT

Volume 36



Dennise Vidosh

Laura Khalil

Chelcee Aitchison

Laura Walker & Mike Styczynski

Asia Hamilton

Sarey Ruden

Bailey Sisoy Isgro

Alex Mayo

Caitlin Murphy



DOORS AT 7

PRESENTATIONS START AT 7:30

HUNT STREET STATION

2200 HUNT ST, DETROIT

CHECK US OUT AT:

PechaKucha Night is an

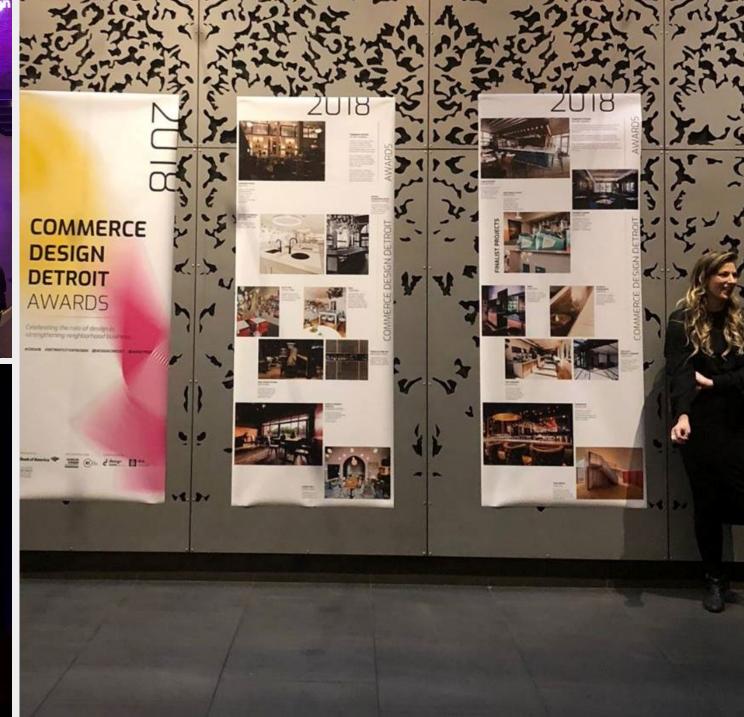


PechaKucha Night Detroit Vol 36

















AIAD: COMMONS

An interactive knowledge series by **AIA** Detroit

Automotive Design, Mobility, and the Built Environment

Screening + Panel Abstract - Automotive Design on the documentary - With Ralph Gilles

THE ART OF DESIGN



2019 Planning - A Look Ahead:

Blueprint for Better

2016 Strategic Planning initiative and outcomes:

- EXPAND AND BUILD UPON OUR COMMUNITY CONNECTIONS so that AIA Detroit is recognized as source of valuable information and knowledge regarding architecture and design.
- **PUBLISH COMMUNCATIONS** that are consistent and engaging, establishing AIA Detroit's visibility and relevance.
- **CREATE EDUCATIONAL OPPORTUNITIES** that better engage our members and other industry professionals.
- INCREASE MEMBERSHIP AND INVOLVEMENT to better impact the design industry in the Detroit area.

2019 Strategic Planning Refresh Initiative:

- PUBLIC OUTREACH EXPAND AND BUILD UPON OUR COMMUNITY CONNECTIONS
- MEMBER COMMUNICATIONS PUBLISH COMMUNICATIONS
- EDUCATION CREATE EDUCATIONAL OPPORTUNITIES
- MEMBERSHIP INCREASE MEMBERSHIP AND INVOLVEMENT
- ADVOCACY

PUBLIC OUTREACH

- Commerce Design: Detroit
- Celebration of Architecture
- AIAD:COMMONS
- Architectural Youth Education Day
- Unified Life Remodeled Effort
- Detroit Center for Architecture and Design

MEMBER COMMUNICATIONS

- Audit and Update Website
- Publish Member Expertise
- Focused Social Media Effort Facebook, LinkedIn, Twitter

EDUCATION

- Building Enclosure Council of Greater Detroit
- Building Codes & Regulations Committee
- Christopher Kelley Leadership Development Program
- Technology in Architectural Practice
- CE Academy
- ARE Prep

MEMBERSHIP

- AIAD Roadshow
- Midyear Membership Meeting and Social
- New Member Recognition
- Recognize Newly Licensed Architects
- Honor Awards Task Force





Thank you.